

Business Development Executive Saudi Arabia *(exclusive for Saudi nationals residing in a major city in Saudi Arabia)*

Brady an international manufacturer and marketer of complete solutions that identify and protect premises, products and people, is looking for an experienced, high energy Business Development Executive as a key addition to our growing team.

This role is exclusive for Saudi nationals residing in a major city in Saudi Arabia.

About the job

We are looking for an experienced, high energy business development executive as a key addition to our growing team.

The successful candidate will increase business from new and existing customers by identifying and qualifying opportunities, assisting in closing orders, and managing customer relationships. The role offers a unique opportunity for a self-starter to work in a dynamic and fast paced environment, participate in a broad range of commercial activities, while having a direct impact on our top/bottom line.

The BDE reports to the Regional Manager and works in close partnership with the Territory Managers.

About you:

We are looking for high energy, innovative self-starters who has:

- Bachelor's Degree strongly preferred;
- Minimum of 5 years of external business development activities;
- Proven track record delivering on defined objectives is a must;
- Proven experience with accurate forecasting;
- Self-starter, self-motivated with strong time management skills;
- Competitive, self-confident and growth oriented;
- Willingness to travel;
- You are a Saudi nationals residing in a major city in Saudi Arabia.

About (Y)our team

Brady Corporation is an international manufacturer and marketer of complete solutions that identify and protect people, products and places.

At Brady, commitment to performance drives our business decisions every day. We design our products and solutions to perform in ways that others simply don't. Our people perform in ways that regularly exceed expectations. And our focus and discipline as a company works toward solid, long-term performance for our customers and shareholders. In short, the essence of Brady, and subsequently our brand is centered on "performance". For more corporate information, please visit www.bradymiddleeast.com

What we promise you:

Brady is offering a full-time function with an attractive salary package and a commission component. We offer you the opportunity to work in a dynamic and innovating company, with high quality products and a clear and vivid strategy. We support our employees in their personal growth. Our hierarchy is flat which makes it easy to reach everyone.

What's next?

Does this sound like the perfect fit for you? Please send us your application (including CV, academic records and/or relevant references) together with your soonest start date and salary expectations. We look forward to welcoming you on-board!

Your contact person: Valérie Ommeslag, HR Generalist, valerie_ommeslag@bradycorp.com