

Territory Sales Manager UAE

In order to enhance the Market presence in the UAE region, Brady, Brady an international manufacturer and marketer of complete solutions that identify and protect premises, products and people, is searching is looking for a Territory Sales Manager with hunting and farming skills.

About the job

We are looking for an experienced, high energy salesperson as a key addition to our growing sales team. The person must reside in a major city in UAE. The right person will increase business from new and existing customers by identifying and qualifying opportunities, preparing quotations, managing sales processes, closing orders, and managing customer relationships. The role offers a unique opportunity for a self-starter to work in a dynamic and fast paced environment, participate in a broad range of sales activities, while having a direct impact on our top/bottom line.

The TSM reports to the Regional Sales Manager.

About you

We are looking for high energy, innovative self-starters who has:

- Bachelor's Degree strongly preferred;
- Minimum of 5 years of outside sales experience;
- Proven track record delivering on defined sales objectives is a must;
- Working experience using a proven sales methodology and process;
- Proven experience with accurate sales forecasting;
- Self-starter, self-motivated with strong time management skills;
- Competitive, self-confident and growth oriented;
- Willingness to travel to customers;
- You are residing in a major city in UAE and will be working home-based.

About (Y)our team

Brady Corporation is an international manufacturer and marketer of complete solutions that identify and protect people, products and places.

At Brady, commitment to performance drives our business decisions every day. We design our products and solutions to perform in ways that others simply don't. Our people perform in ways that regularly exceed expectations. And our focus and discipline as a company works toward solid, long-term performance for our customers and shareholders. In short, the essence of Brady, and subsequently our brand is centered on "performance".

For more corporate information, please visit brady.com

What we promise you

Brady is offering a full-time function with an attractive salary package and a commission component. We offer you the opportunity to work in a dynamic and innovating company, with high quality products and a clear and vivid strategy. We support our employees in their personal growth. Our hierarchy is flat which makes it easy to reach everyone.

What's next?

Send an email, with your CV and a short introduction, to valerie_ommeslag@bradycorp.com and you will hear from us.

Looking forward!